

STATEMENTS OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER, 2015

(₹ In Lakhs) For the Year For the Nine Months Ended Particulars For the Quarter ended ended 31,03,2015 31.12.2015 31,12,2014 30,09,2015 31,12,2014 31.12.2015 Unaudited Audited Unaudited Unaudited Unaudited Unaudited PART - I **Income from Operations** 1 4,233,404 5,656,945 3,998,707 1.493.375 1,408,797 1,338,005 a) Net Sales/Income from operations (Net of excise duty) 13,732 17,253 19,472 7,695 3.566 7,153 b) Other Operating Income 5,674,198 4,247,136 4,018,179 1,416,492 1,496,941 1,345,158 Total Income from Operations (Net) 2 Expenses 502,760 382,599 137,487 261,559 90,011 93,165 a) Consumption of raw materials 3,144,292 4,034,833 3,014,561 1,024,865 1,139,635 994,695 b) Purchase of Stock - in - trade (60,600)23,217 c) (Increase)/decrease in Inventories of Finished Goods, 34,003 (11,764)2.215 70,119 Work in Progress and Stock in Trade 90,640 76,899 70,422 25,784 24,423 26,296 d) Employees benefits expense 96,343 72,143 97,426 25,103 32,272 33,297 e) Depreciation & amortisation expenses 553,128 305,143 326,703 118,117 108,587 116,317 f) Other expenses 5,302,004 3,913,999 3,810,068 1,423,471 1,262,831 1,364,322 **Total Expenses** 208,111 333,137 372,194 Profit / (Loss) from Operations before other income, finance 52,170 73,470 82,327 3 costs and exceptional Items (1-2) 86,086 60,153 14.029 63,724 25,691 30,176 Other Income Profit / (Loss) from ordinary activities before finance costs and 458,280 271,835 393,290 5 108,018 82,346 87.499 exceptional Items (3±4) 36,130 48,542 26,989 8,508 16,352 15,833 **Finance Costs** Profit / (Loss) from ordinery activities after finance costs but 366,301 422,150 223,293 78,991 92,185 65,994 before exceptional items (5±6) 6,286 6,286 6,286 **Exceptional Items** 8 428,436 Profit/ (Loss) from Ordinary Activities before tax 372,587 223,293 65,994 85,277 9 92,185 (7 ± 8) 10 Tax expenses: **Current Tax** 47.984 91,791 14,966 8,817 (1,963)13.635 Current Year (Net of Mat Credit Entitelment)* (2,200)(4,385)(4,385)- Earlier Year 78,735 23,906 15,619 55,436 32,339 16.942 Deferred Tax 303,917 Net Profit/(Loss) from Ordinary Activities after tax 152,891 252,842 44,051 60,408 11 66,426 Extraordinary items (Net of tax expenses) 12 303,917 152,891 252,842 44,051 60,408 66,426 Net Profit/(Loss) for the period (11±12) 13 126,848 126,848 126,848 126,848 126,848 126.848 14 Paid up Equity Share Capital (Face value of ₹ 10/- per share) 2,785,104 15 Reserves excluding Revaluation Reserves 16 | Earnings Per Share (EPS) (in ₹) 23.96 19.93 12.05 4.76 5.24 3.47 (a) Basic & Diluted EPS before Extraordinary items 19.93 23.96 12.05 4.76 3.47 5.24 (b) Basic & Diluted EPS after Extraordinary itesms

^{*} MAT Credit Entitelment for the Nine Months ended ₹ (32,849)/- Lakhs (Corrosponiding Nine Months ended ₹ NIL)

(₹ I<u>n</u> Lakhs) For the Year For the Nine Months Ended ended **PARTICULARS** For the Quarter ended 31.03.2015 31,12,2014 31,12,2015 31,12,2014 31,12,2015 30.09.2015 Audited Unaudited Unaudited Unaudited Unaudited Unaudited Segment Revenue (Net Sales/Income) 1. A. Transmission Services 334,914 242,257 296,394 99,534 106,023 97,893 I) Natural Gas 44,055 31,635 36,134 10,712 11,238 11,272 II) LPG 4,917,404 3,448,562 3,665,476 1,316,687 1,221,799 1,168,653 B. Natural Gas Marketing 472,008 352,002 204,303 124,595 79,810 72,866 C. Petrochemicals 505,275 401,752 250,452 82,760 105,371 74,784 D. LPG And Liquid Hydrocarbons 76,268 56,547 63,547 20,299 23,465 21,203 E. Other Segment* 6,349,924 4,749,669 4,299,392 1,677,198 1,517,119 1,454,647 Total 516,265 692,979 300,685 183,823 108,322 116,642 Less: Inter-Segment Revenue 5,656,945 4,233,404 3,998,707 1,493,375 1,338,005 1,408,797 Sales / Income from Operations 2 Segment Results (Profit/(Loss) before Interest and Tax) A. Transmission Services 131,560 99,348 50,804 139,696 42,769 57,553 I) Natural Gas 23,795 17,089 19,455 5,418 5,804 5,430 II) LPG 56,086 101,832 46,745 5,114 19,253 48,342 B. Natural Gas Marketing 28,489 13,059 (69,769)(23,694)477 (16,056)C. Petrochemicals 192,171 163,903 58,166 24,240 7,214 23,275 D. LPG And Liquid Hydrocarbons 15,070 22,500 16,611 11,009 (946)(1,212)E. Other Segment* 439,171 265,991 370,644 85,107 77,139 102,548 Total 36,130 8,508 48,542 26,989 16,352 15,833 Less: (i) Interest 68,640 57,691 39,637 14,564 19,791 23,824 (ii) Other Un-allocable Expenditure (94,035)(68,569) (63,535)(23,242)(29,031)(25,261)(iii) Other Un-allocable Income 428,436 223,293 372,587 85,277 65,994 92,185 **Total Profit before Tax Capital Employed** 3 (Segment Assets - Segment Liabilities) 1,984,988 2,038,308 1,984,988 1,921,730 1,964,912 1,921,730 A. Natural Gas Transmission / Marketing 71,004 72,524 73.708 72,524 72,857 73,708 B. LPG Transmission 788,270 129,364 129,364 854,941 854,941 802,652 C. Petrochemicals 84,133 154,411 154,411 85,526 83,503 85,526 D. LPG And Liquid Hydrocarbons 156,187 155,469 168,185 168,185 160,910 156,187 E. Other Segment* 1,061,225 1,222,244 1,683,270 1,683,270 1,222,244 1,229,941 F Un Allocable 4,180,744 4,198,409 4,180,744 4,326,334 4,314,775

4,326,334

Total

^{*}Other Segment includes GAILTel, E&P, City Gas and Power Generation.

Notes

- The above financial results were reviewed by the Audit Committee and approved by the Board of Directors in its meeting held on 09th February 2016.
- 2. Limited Review of the Financial Results has been carried out by the Statutory Auditors of the Company.
- 3. The Company provided 'NIL' discount for the quarter ending 31st December, 2015 (Previous year corresponding quarter: ₹ 50,000 Lakhs) as the company has not received any orders from Ministry of Petroleum & Natural Gas (MOP&NG) relating to sharing of under recoveries on LPG for the quarter. The provisional discount provided for the nine months ended 31st December, 2015 is 'NIL' (Previous year corresponding period: ₹ 100,000 Lakhs).
- 4. Petroleum and Natural Gas Regulatory Board (PNGRB) has issued various provisional transportation tariff orders in respect of pipeline tariff. Some of these orders have been contested by the Company with Competent Authority, i.e., Appellate Tribunal for Electricity (APTEL), which were remanded back by APTEL to PNGRB for review. Further adjustment on account of review, if any, will be recognized as and when the matters are decided.
- 5. Investment in equity shares of Ratnagiri Gas and Power Private Ltd. (RGPPL) (A joint venture of the Company) of ₹ 97,431 Lakhs has been stated at book value as at 31st December, 2015, as diminution in the value of the investment is considered of non-permanent nature by the management in view of future plans of the JV company. Further to this, during the period RGPPL has obtained in-principle approval of its Board of Directors for demerger of its Power generation business and LNG business into separate companies.
- 6. Ministry of Corporate Affairs (MCA) vide notification dated 29th August 2014 has amended Schedule II to the Companies Act 2013 requiring mandatory componentization of assets and ascertaining different useful life of such components for financial statements in respect of financial years commencing on or after 1st April 2015. The Company has reviewed and implemented the componentization of its assets during the quarter ended 31st December 2015. Due to the same, depreciation has increased by ₹ 99 Lakhs and profit has decreased to that extent.
- 7. The long term Gas Sales and Purchase Contract with Petronet LNG Ltd., for off-take of R-LNG has been renegotiated during the quarter ended 31st December 2015. As per the amendment carried out, the quantity of R-LNG not off-taken by the Company during CY 2015 shall be treated as "Downward Flexibility" and shall be taken as "Make Good Gas" during subsequent Contract Years. Further, additional volume of about 1 MMSCMD of R-LNG would also be purchased by GAIL. The long term contracts are materially back to back with the customers.

- 8. The Board of Directors has declared interim dividend of $\stackrel{?}{_{\sim}}$ 2.50 per equity share (25% of face value $\stackrel{?}{_{\sim}}$ 10 /-each) amounting to $\stackrel{?}{_{\sim}}$ 31,712 Lakhs in its meeting held on 09th February'2016.
- 9. Previous period / year figures have been regrouped / reclassified, wherever required.

For GAIL (India) Limited

(Subir Purkayastha)
Director (Finance)

Place: New Delhi Date: 09.02.2016